



ALPHA CAPITAL
Broker, Investment Advisor, Fund Manager

Portfolio

Management

*intended for informational purposes only



Table of Contents

	Page
Introduction	01
The Power of Capital Markets to Improve Your Personal Finance	02
The Importance of Having a Plan When It Comes to Investing	03
Opportunities In The Market	04
The Importance Of Having Experts Guide You	04
How Alpha Capital Can Help You	05
Are You Ready to Take Control of Your Financial Future?	06
Terms and Conditions	07
Conclusion	11

Our Contact

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Introduction

This concept note information of the portfolio management services offered by Alpha Capital. The document is designed to provide clients with an understanding of the nature of service provided by Alpha Capital via its Portfolio Management Services.

Portfolio management is a service intended to provide clients with professional guidance in managing their investment portfolio. Alpha Capital, the licensed financial advisor, will work with the client to understand their financial goals, risk tolerance, and time horizon. Alpha Capital, the advisor, will then create a personalized portfolio that is designed to meet those goals.

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The Power of Capital Markets to Improve Your Personal Finance

Capital markets are the foundation of our modern economy. They allow businesses to raise capital and grow their investments, investors to diversify their portfolios, and governments to finance their operations.

For individuals, capital markets can play a vital role in improving your personal finance. By investing in the capital markets, you can:

- Grow your wealth over time. The power of compounding can help you turn even small savings into significant sums of money over time.
- Diversify your portfolio. By investing in a variety of assets, you can reduce your risk and protect your wealth from market volatility.
- Achieve your financial goals. Whether you're saving for retirement, a down payment on a house, or your child's education, capital markets can help you reach your financial goals.

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The Importance of Having a Plan When It Comes to Investing

Investing is a journey, not a destination. It's about creating a financial plan that will help you reach your goals over the long term. However, without a plan, you're more likely to make impulsive decisions that could cost you money in the long run.

Your financial plan should include your investment goals, your risk tolerance, and your time horizon. Once you know these things, you can start to build a portfolio that's right for you. This plan will help you stay focused on your goals and make sure that your investments are aligned with your goals and risk tolerance. It will also help you make better investment decisions.

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Opportunities In The Market

Opportunities in the capital markets are constantly changing. New opportunities are always emerging, and new risks are always developing. Similarly, good assets may turn sour with little notice to an ordinary investor. Generally, it can be daunting to stay ahead of the constantly changing landscape. That's why it's important to have experts guide you.

The Importance Of Having Experts Guide You

Capital markets are complex and ever-changing. It can be difficult to keep up with the latest trends and make the best investment decisions.

A portfolio manager can help you develop a plan, choose the right investments, and monitor your portfolio. They can also help you avoid making costly mistakes.

Having a portfolio manager can take the stress out of investing and help you achieve your financial goals. They will take care of all the details for you, so you can focus on other things that matter to you. With professional advice, you can have your money work for you rather than you always working for money.

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How Alpha Capital Can Help You

Investing can be a daunting task. There's a lot of information to keep up with, and it can be hard to know where to start. That's why it's important to have experts guide you.

At Alpha Capital, we understand the power of capital markets to improve your personal finance. After discussing your objectives with you, we can help you create a financial plan that meets your individual needs and goals. We will also help you choose the right investments for your portfolio and constantly monitor your portfolio so that you can rest assured that your investments are in good hands and producing profits for you.

We are experts in the capital markets, and we have a team of expert analysts that are always looking for various opportunities in the market that can be of value to our clients. We are committed to providing our clients with the highest level of service and value.

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Are You Ready to Take Control of Your Financial Future?

If you're ready to take control of your financial future, then feel free to contact us. We can help you create a plan that will help you achieve your financial goals and hold your hand as you embark on this exciting financial journey.

Here are some additional benefits of working with Alpha Capital:

- We have a team of experienced and experts.
- We offer a wide range of investment options to meet your individual needs.
- We provide regular portfolio updates and analysis.
- We are committed to providing our clients with the highest level of service.

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Terms and Conditions

Here are the terms and conditions of our portfolio management service:

Minimum Investment

TZS 20,000,000 (Twenty Million)

TZS 20 Mln
Minimum
Investment

Minimum Tenure

1 year (365 days)

1 Year
Minimum
Tenure

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Fee Structure

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Management Fee

Management fee is a percentage of the assets under management (AUM) that is charged by the Portfolio Manager (Alpha Capital) to cover the costs of managing a portfolio. The management fee accrues daily and is paid on a quarterly basis and is applied to the entire portfolio regardless of the performance of the fund.

Management fee is calculated at the end of each day using the formula:

$$= (1/365) \times \text{Portfolio Value at end of Day} \times \text{Management Fee Rate}$$

- TZS 20Mil – TZS 100 Mil: 2.5% of Assets Under Management per annum
- TZS 100+Mil – TZS 500 Mil: 2.0% of Assets Under Management per annum
- TZS 500+ Mil – TZS 1.0 Bil: 1.5% of Assets Under Management per annum
- Above TZS 1.0 Bil: 1.0% of Assets Under Management per annum

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Performance Fee : 20% of the amount exceeding the target return

The Performance fee will be calculated at the end of the agreed tenure (one year) or in the case of early redemption, at the time of the early redemption. The performance fee will be applied on the return in excess of the hurdle rate.

In case of Underperformance

In case of underperformance, we shall reduce the Management fee by 50 basis points.

In the case of underperformance, the client will not be charged a performance fee, and the management fee charged to the client will be reduced by 50 basis points or 0.5%.

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Return Assessment

Target return:

- For Growth (Growth Investing) - 15% pa.
- For Conservative (Capital Protection) investors – Average Treasury 5-year bond yield + 200 basis points.

Methodology: Net Time Weighted Rate of Return (TWRR) (after deduction of Management Fees), accruing daily.

Early redemption

Early Redemption, the withdrawal of investment assets before lapse of 1-year:

- Will trigger annual Management Fees.
- Termination Fee : 2.0% of AUM / amount withdrawn.
- Performance fee (if earned, on an annualized basis): In the case of early redemption, and if applicable, the client's portfolio will be charged 20% of the difference between the portfolio value and the calculated final portfolio value that assumes that all the deposits from the client had been growing at the hurdle rate of 15%.

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Conclusion

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If you are interested in learning more about portfolio management services, please contact Alpha Capital. We will be happy to discuss your investment goals and how we can help you achieve them.

Disclaimer

This concept note is for informational purposes only and does not constitute investment advice. You should always consult with a licensed financial advisor before making any investment decisions.

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Question & Information

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